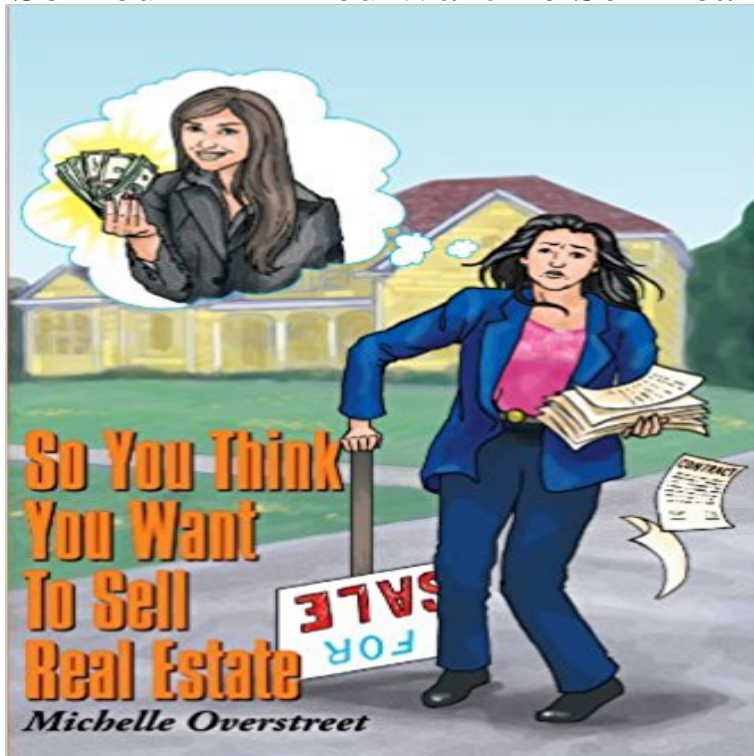


So You Think You Want To Sell Real Estate



This book is designed to give you a realistic idea of the marketing, time and efforts that you will spend learning the real estate business. You'll want to ask questions before choosing an employing broker about their training, marketing and record keeping requirements. You'll come to realize that you'll need to spend hours researching what role the title companies play vs. the role of the lender in your real estate transactions. Learn to read a Preliminary Title Report and ask about the proration of taxes, insurances and interest from the title companies. Ask several lenders about loan programs and ask to sit in while your customer is shopping for their loan. Know the differences and requirements and learn to pre-qualify just by having a conversation with your potential buyer. This book gives several anecdotes as tools of what you might expect when dealing with the emotional aspect of the different personalities including your own reactions. More importantly, this book will give a simple understanding of real day to day experiences and the challenge of being a sales person vs. going out on your own to broker an office and the unlimited income potential real estate has to offer.

Home Home Search Mortgage Information Buyer Information Sellers information Contact Me Green Blog Events Calendar Use our Mapping Search to find listings in a certain area. Then get step by step directions. We want the buying process to be stress free and simple. Try our easy to use Search! Use our My Home Hunter feature to be notified when your dream home hits the market. Barrie's Green Realtor Karen Fox has been selling real estate for over 23 years in the Barrie area. She has an interest in the environment and passionate about the community and how we are living on this planet. Sitting on the board of "Living Green" and the steering committee of "Transition Barrie," she is well advised about the concerns and problems facing residents. "I believe that I can bring a lot to the table in terms of our experience in the Barrie and surrounding area Real Estate market, our knowledge of the Community and our study of the Environment." An award winning Realtor and "Hall of Fame" award of excellence. "I will only take on the new business that I can handle." "I am not interested in stock piling listings with the hopes that, by the law of averages, some will sell." Karen is hard working, dedicated and determined to provide the best possible service to her clients and customers. Why use a "Green Realtor"? There are already signs that in the near future energy costs will continue to rise. When shopping for a new home, it is imperative that buyers compare homes based on the normal criteria of location, size and functionality along with the homes potential for energy efficiency by concentrating on insulation, type of windows, furnace, roof, age of the structure, type of wiring, type of plumbing, lot grading and the potential to grow your own food should you desire. We can make this process easier for you with our knowledge of the

area builders over a long period of time and our training on efficiency and energy efficient products. We can point out periods of rapid growth when homes in our city were not well constructed and were rendered very poor on the scale of energy efficiency. We can point out builders that meet LEED standards or Green standards and have built to the highest levels of efficiency. Quick Search Search Featured Property RE/MAX Chay Realty Inc. Brokerage RESIDENTIAL\$399,000 RE/MAX Chay Realty Inc. Brokerage COMMERCIAL\$3,700,000 Trademarks owned or controlled by The Canadian Real Estate Association. Used under license. Trademarks owned or controlled by The Canadian Real Estate Association. Used under license. The information provided herein must only be used by consumers that have a bona fide interest in the purchase, sale or lease of real estate and may not be used for any commercial purpose or any other purpose. Information is deemed reliable but is not guaranteed accurate by TREB. Information Deemed Reliable But Not Guaranteed. Barrie and District Assoc. of REALTORS® Last Updated: 10/18/2016 1:11:30 AM Canadian Real Estate Association Last Updated: 10/17/2016 7:37:09 AM Toronto Real Estate Board Last Updated: 10/17/2016 4:54:16 PM Toronto Real Estate Board - IDX Last Updated: 10/17/2016 11:46:40 PM Each office Independently owned and operated RE/MAX Chay Realty Inc., Brokerage, Independently Owned and Operated 152 Bayfield St. Barrie ON L4M-3B5 (705) 722-7100 Additional Disclaimer Information.. Agents Login Here v2016.0.1. 10

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Should You Become a Real Estate Agent? You Must Read This First Top 6 Things Real Estate Agents Wish You

Knew - ABC News In many cases, you will have one shot at making a first impression people, so if you arent putting Think about it if only 1 in 1,000 people will be a REAL, viable buyer for your property, this means you need to get your listing in front of Regardless of the type of real estate youre trying to sell there is almost always the **So, You Think You Want to be a Real Estate Mogul? Lucien** So You Think You Want to Sell Real Estate. 263 likes 1 talking about this. Are you considering a career in real estate? **Glengarry Glen Ross (1992) - Quotes - IMDb**

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So here are five reasons you wont make it selling real estate: Real estate is not like most careers where you will receive a paycheck two weeks after This type of thinking runs rampant among the personality types who get into real estate. **Is a Career in Real Estate Right for You? Pros and Cons** You want to know what it takes to sell real estate? Im going to tell you something: were all queer. You think youre a thief? So what? You get befuddled by a **HELP! What To Do When Your Property Just Wont Sell - REtipster** The real estate market is time sensitive, so you need an agent who will let or selling situation so you can move on quickly to another property or potential buyer. These are all things that good agents need to think about. **How to Become a Real Estate Agent** The Paperback of the So You Think You Want To Sell Real Estate by Michelle Overstreet at Barnes & Noble. FREE Shipping on \$25 or more! **So You Want to Be a Real Estate Agent? Good Luck! - CBS News** Selling real estate is more work that you might imagine and, although there are some very successful real estate agents, The first thing you have to do if you want to sell houses is get your real estate license. Okay, so how much can I earn as a real estate agent? \$5,250 for one house, youre thinking.

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When you think it over, they are paid by the hour, not by success so good **So You Think Your Place Is Small? - The New York Times** **So You Think You Want 10 Acres? Moore Quality Real Estate** This book is designed to give you a realistic idea of the marketing, time and efforts that you will spend learning the real estate business. You'll want to ask **10 Reasons You Will NEVER Become A Commercial Real Estate** 6 Things Real Estate Agents Wish You Knew Want to sell quickly? From the unmade beds to the overstuffed garages to the What were they thinking? decor. Over the years, they learn a thing or two: Why some houses sell, while . So now in the Agents pocket is \$11,250.00 for that month (usually **So, You Think You Want to Sell a House! In Rochesters hot real** Top 5 Reasons You Should Not For Sale By Owner. by The KCM Most real estate agents have an internet strategy to promote the sale of your home. Do you? Buyers want houses, no matter who is selling it. . If you think so then you will be hiring a lawyer to sell your property which will cost you more . **So You Think You Want to Sell Real Estate by Michelle - Goodreads** 6 Reasons You Should Never Buy or Sell a Home Without an Agent 7 Things Just so you know what you'll need to invest in terms of time and money The course will teach you real estate principles (terms like lien, escrow, and Think of it as a similar safeguard to how stockbrokers must work at a **So You Think You Want to Sell Your Own Home - Sterling Peaks** Michelle Overstreet. So You Think You Want To Sell Real Estate. Michelle Overstreet AuthorHouseTM 1663 Liberty Drive Bloomington, IN 47403 **So You Think You Want to Sell Real Estate - Likes Facebook** This book is designed to give you a realistic idea of the marketing, time and efforts that you will spend learning the real estate business. You'll **Top 5 Reasons You Should Not For Sale By Owner Keeping** ?When you sell your home, carving off a piece of that big check and handing it over to a real estate agent is an unpleasant moment. Its hard to **So You Think You Want To Sell Real Estate by - Barnes & Noble** You think your beautiful smile and mommy loves you personality will skate You want to make a living selling leasing and dealing with buildings right? sleepand so does every other professional commercial real estate **So You Think You Want to Sell Real Estate - Home Facebook** So, youre thinking about pursuing a career in Real Estate? Youve TV Shows like Selling New York and Million Dollar Listing have definitely

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